

## Eastern PA, Southern NJ & MD/DE

Career Orientation Seminar (COS)

Hosted By: **Unified Energy Alliance**

Meeting Date: **Tuesday, June 10<sup>th</sup>**

Location: The Hampton Inn (Reading/Wyomissing)  
1800 Papermill Rd. – Wyomissing, PA 19610  
(610) 374-8100



- *Approximate Start Time: 10:00 a.m.*
- *Approximate Lunch Break: 12:30 p.m.*
- *Approximate End Time: 3:30 p.m.*

**COS Objectives:** *Morning sessions offer an overview of The Commodities Deregulation Industry, including an overview of the opportunity that UEA has to offer its Independent Consulting Partners (ICP's) within this emerging industry. The seminar presenter will cover numerous topics such as historical events, risk factors & opportunities, industry mechanics and product components, etc. Attendees will be asked to interact and ask questions as the meeting is designed to educate and inform. Following lunch (lunch will be provided), afternoon sessions will address sales targets/goals, the UEA sales process, UEA's commission scales, structures and schedules, commodity contracts and industry misconceptions. In addition, open dialogue with attending Senior UEA Independent Energy Consultants and UEA Independent Regional Managers (IRM's) will be allotted. This is designed so that they may answer any questions that you may have in reference to their personal experiences with UEA and how it has changed their professional lives/careers.*

**\* DRESS IS BUSINESS CASUAL \***

Please see Attachment (A) - "UEA Career Orientation Seminar (COS) Registration Sheet." If you are interested in attending our next COS in your region, please complete the form and return it to Corey Gonzalez (UEA Sales Recruiter) at:

Email: [cgonzalez@unifiedenergyalliance.com](mailto:cgonzalez@unifiedenergyalliance.com)

Fax: **717 307-3366**

**ATTACHMENT (A)**

**UEA CAREER ORIENTATION SEMINAR REGISTRATION FORM**

**Name:**

**Email:**

**Phone:**

**Meeting you would like to attend:**

**Reading/Wyomissing PA**

**We look forward to meeting you, and hope that we can offer you the career path that you have been seeking.....**